# **REBA Affinity Partner Program**

REBA's Affinity Partner Program is a mutually-beneficial partnership, in which the partnering company will offer discounts on products/services *exclusively* to REBA members, and in turn, REBA will help promote that company and the services they provide. The Affinity Partner member rate is \$500 per year. Below you will find information about this program, including marketing opportunities and an overview of setting up a new partnership. To learn more, please contact Kelli Eagan at <u>eagan@reba.net</u>.

## Advertising & Marketing Opportunities

### > Access to the Members' Only Section of the REBA Web Site

### REBA eNews Announcements

- REBA's electronic newsletters keep members updated on all available affinity partnership programs and member benefits, as well as upcoming events and breaking news.
- An eNews will be sent to all REBA members announcing the launch of the Affinity Partnership.
- Affinity Partners may send up to six additional eNews announcements to REBA members.

> Affinity Partners' contact information included in REBA's Member Resource Guide

• REBA's Member Resource Guide is located on the REBA site, <u>www.reba.net</u>, under Member Benefits. This Guide is also sent to all new REBA members upon joining.

#### > Affinity Partners' Promotional Flyers Included in New REBA Member Packet

• Affinity Partners are welcome to provide REBA with promotional flyers to be included in every New REBA Member Packet, which is sent to all new members upon joining.

### > Complimentary and Unlimited use of REBA's Member Mailing List

- Affinity Partners will have free and unlimited use of REBA's member mailing list.
- Mailing enclosures need to be pre-approved by REBA.

### > REBA News through Massachusetts Lawyers Weekly

- Affinity Partners are invited to submit articles and ads to be printed in *REBA News*.
- Discounted advertising opportunities are available for Affinity Partners. For more information, please contact Scott Ziegler at <a href="mailto:scott.ziegler@lawyersweekly.com">scott.ziegler@lawyersweekly.com</a> or (617) 218-8211.

### > Continuing Education Semi-Annual Conferences

- Discounts on exhibitor registration and sponsorship opportunities at REBA's semi-annual conferences, which include 10 breakout sessions, 50 exhibitors and 600-700 attendees.
- The Spring Conference (SC) is held on the first Monday in May and the Annual Meeting & Conference (AMC) is held on the first Monday in November.

### Use of the REBA Logo

• Affinity Partners are given licensed use of the REBA logo on their company letterhead and marketing materials.

## Affinity Partnership Set-up Overview

- > Request Announcement from Affinity Partner for REBA eNews.
- > Request Marketing Materials from Affinity Partner for REBA's New Members Packet and Web site.
- > Request Affinity Partner's Logo for REBA to use in promotional materials and Web site.
- > Confirm Contact Person at Affinity Partnering Company with address, telephone, email, etc.