



A Subsidiary of the Real Estate Bar Association for Massachusetts

Agreement to Arbitrate

Case Caption: _____

The undersigned parties agree to arbitrate the above-entitled matter. They have retained REBA Dispute Resolution, Inc. (REBA/DR) to provide professional arbitration services.

Arbitrator: The parties agree that _____ will serve as arbitrator (hereinafter the "arbitrator"). The parties understand that the arbitrator's award shall be binding upon them in all respects and that it may be confirmed in any court of competent jurisdiction and will have the status of a judgment of that court. The arbitration hearing has been scheduled for 10 am on _____, _____ at a neutral location, to be agreed-upon by the parties, or via remote videoconference.

Fees: The fees for services will be charged at \$_____ per hour, per party for arbitration hearings, which shall include conference calls, arbitrator preparation of written documents and memoranda, as well as site-visit time, if applicable. Non-session fees, which may include case preparation, documentation review, award-drafting and necessary follow-up services, will be billed at the professional per hour, per party fee stated above. The fee for the arbitrator's travel time, if applicable, will be charged at \$100 per hour, per party. The parties agree to pay the initial five-hour deposit and a non-refundable administrative fee of \$450 per party at the time the matter is assigned for arbitration. **Late submission of documents and/or initial fees may result in a postponement or cancellation of the scheduled arbitration hearing.** Any additional fees and expenses will be paid as billed after services are rendered. REBA/DR will release the award only after all additional fees, if any, have been paid. If a party is represented by counsel, payment of REBA/DR's fees is the responsibility of counsel for that party.

The arbitration shall be in accordance with the Arbitration Guidelines incorporated herein and made a part hereof. The parties accept and agree to REBA Dispute Resolution's Arbitration Rules.

Executed under seal this _____ day of _____, 20____.

Plaintiff(s):

Counsel:

Counsel:

Defendant(s):

Counsel:

Counsel:

REBA Dispute Resolution:

REBA/DR Coordinator:

Arbitrator:

Arbitration Guidelines

These Guidelines are the REBA Dispute Resolution, Inc. (REBA/DR) procedures for arbitration proceedings. They have been developed to assist parties in handling arbitrations in the most efficient and cost-effective manner, and shall govern arbitrations conducted by REBA/DR, unless otherwise agreed by all parties. Where parties wish to amend any of these Guidelines, they may do so by a written agreement prior to the commencement of the hearing. Any such amendments shall be also subject to the approval of REBA/DR and the selected arbitrator.

Definition of Process:

Arbitration is a process in which a neutral arbitrator renders an award after hearing arguments and reviewing evidence. All awards are binding unless the parties agree otherwise in writing before the hearing.

Initiation of Action:

A request for arbitration is submitted by either independent or jointly-executed case submission request, on a form provided to the parties by REBA/DR. The submission request reflects the names and contact information of all parties and their counsel, if represented, a brief summary of the nature of the claim, and the name of the arbitrator selected by the parties. The current administrative fee is due with the filing of the case submission request.

Administrative Procedures:

If cases involve unusual complexities, or extenuating circumstances, REBA/DR will suggest a pre-hearing conference to be attended by a REBA/DR representative and by a representative of each party. At the conference, several issues will be addressed including: the appointment and qualifications of the arbitrator, compensation matters, the exchange of information and discovery needs, scheduling and time requirements, a summary of the issues and any damages claimed by each party, the filing of a joint memorandum of uncontested facts, identification and background of expert witnesses, if any, any potential conflicts between the arbitrator and any parties, and any special accommodations/facilities that may be needed.

Arbitration Process:

The hearing is conducted by the arbitrator in an impartial manner. The arbitrator discloses any circumstances that might have developed that the parties might perceive to affect his/her neutrality, and, if that is the case, a substitute arbitrator is assigned with the agreement of the parties. The arbitrator hears the controversy and makes an award based upon the evidence submitted. The arbitrator shall determine the relevancy and admissibility of the evidence, accept deposition testimony, require the submission of briefs and rule on motions. The arbitrator may also establish additional, impartial, ground rules, so long as the manner in which the hearing will be conducted allows for all parties to make a fair presentation of their positions and to present witnesses and permit cross examination.

Length of Hearing:

The usual hearing will last approximately three hours. Parties may elect an accelerated hearing permitting only oral testimony by party witnesses, and excluding the testimony of others.

Attendance:

Non-party witnesses are excluded from the hearing except while testifying. The testimony of all parties and witnesses is sworn or affirmed.

Arbitration Guidelines

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Fees:

The parties agree to pay the initial five-hour deposit and non-refundable administrative fee, as outlined above. Late submission of documents and/or initial fees may result in a postponement or cancellation of the scheduled arbitration hearing. Any additional fees and expenses of the arbitrator will be paid at the time services are rendered. REBA/DR will release the award only after all additional fees, if any, have been paid. If a party is represented by counsel, payment of REBA/DR's fees is the responsibility of counsel for that party.

Confidentiality:

All memoranda and other work product prepared by the arbitrator are confidential and not subject to disclosure in any judicial, administrative or private proceeding involving any of the parties to which these materials apply. Should any party violate this provision, the party shall indemnify the arbitrator and REBA/DR for all costs incurred.

Discovery:

REBA/DR recognizes that certain cases require discovery to insure a complete and fair process. The parties may take depositions and request documents be produced on an expedited basis, and shall be subject to the same requirements and obligations in this regard as provided by the Massachusetts Rules of Court and Chapter 251 of the General Laws.

Information Filing:

At least ten days prior to the hearing, together with the case submission request, each party will submit to the others, including REBA/DR, a list of documents to be offered and witnesses to be presented at the hearing. Any document or witness not so identified, may be excluded if the arbitrator so determines.

Case Default/Dismissal:

If all parties have been properly notified of a hearing and one or more parties fails to appear, the arbitrator may conduct the hearing if one or more parties are present and enter an award or grant a continuance, depending on his/her judgment. The parties may move to terminate the arbitration without prejudice before an award is issued by filing with the arbitrator a writing to that effect signed by all parties.

Adjournment:

Once each party present has been given an opportunity to present his/her case and offer proof of claims, unless the arbitrator otherwise determines the arbitrator shall close the hearing and no further proof shall be accepted. Should the arbitrator allow the submission of documentation or briefs after the close of the hearing, the same additional time shall be offered to each party.

Award:

The arbitrator shall, within 14 days of the hearing, or later if determined by the arbitrator, deliver to REBA/DR a written award executed by the arbitrator. Subject to the payment of all fees, REBA/DR shall deliver a copy of the award to each party personally, or by registered, certified or regular mail, addressed to the party directly or in care of the party's attorney, if any. The award may include an assessment of the issues, findings of material fact and rulings of law. The arbitrator shall be guided by the principles of law in making the award. Unless the parties have agreed to the contrary in writing prior to the hearing, the award (as it may be affected after review if a review has been claimed) will bind the parties and is not subject to appeal or review by any judicial or administrative process (except as provided in Chapter 251, Sections 9, 11, 12 and 13 of the General Laws). A judgment may be entered in court for the enforcement of the award (as it may have been so affected).

Multiple arbitrators:

If the parties wish to have more than one arbitrator, the provisions of the Agreement to Arbitrate and these Guidelines shall apply to all the arbitrators, except that there shall be no right of review of an award rendered by multiple arbitrators.