

# **AMC19 Exhibitor/Sponsor Program**

We are now accepting registrations for the 2019 REBA Annual Meeting & Conference (AMC19) Exhibitor/Sponsor Program!

This all-day conference will be held on Monday, November 4<sup>th</sup> at the Four Points by Sheraton in Norwood. It draws upwards of 700 registrants, as well as 50 exhibitors and a host of sponsors. Take advantage of this unique opportunity to showcase your company to a specific market of qualified prospects.

In the enclosed prospectus, you will find information on the Exhibitor/Sponsor Program, including rates, benefits, registration forms and more.

For questions about the AMC19 Exhibitor/Sponsor Program, please contact Nicole Cohen at <u>cohen@reba.net</u> or 617.854.7555. You may also visit us online at <u>www.reba.net</u>.

## **Table of Contents**

	Page
Exhibitor Packages and Rates	1
Sponsor Packages and Rates	2
General Information	4
Exhibitor Registration	5
Sponsor Registration	6



Monday, November 4, 2019 7:30 AM – 2:45 PM

Four Points by Sheraton 1125 Boston-Providence Tpke Norwood, MA

# **Exhibitor Packages**

### All exhibitor packages include the following benefits:

- > Six-foot table with linen, two chairs, staff name-tags and complimentary WiFi
- ➤ Eighth-page black & white ad (3.5" W x 2" H) printed in the conference syllabus
- > Company name and contact information printed in the conference syllabus
- > Company name and booth location listed on registration handouts and signage
- > Mailing list of conference attendees, available electronically and in hard copy
- > REBA e-news announcements promoting your company to REBA's 2,000+ members
- > Exposure to 700+ real estate and business professionals on the day of the conference
- > Exhibitor's marketing materials displayed on a table at conference registration
- > Signage with sponsors' logos displayed around the hotel

*	Standard Exhibitor Package	\$ 775
*	Exhibitor Package for REBA News Advertisers	\$ 675
	To qualify for this discounted rate, the exhibitor must be a current <i>REBA News</i> advertiser. For more information, please contact Scott Ziegler at Massachusetts Lawyers Weekly at <a href="mailto:sziegler@lawyersweekly.com">sziegler@lawyersweekly.com</a> or at 617.218-8211.	
*	Exhibitor Package for First-time Exhibitors	\$ 575
	To qualify for this discounted rate, the exhibitor must be a new/first-time exhibitor at REBA's semi-annual conferences.	
*	Exhibitor Package for REBA Affinity Partners	\$ 475
	To qualify for this discounted rate, the exhibitor must be a current, contracted REBA affinity partner. For more information on REBA's Affinity Partner Program, please contact Nicole Cohen at <a href="mailto:cohen@reba.net">cohen@reba.net</a> or at 617.854-7555.	

### Syllabus Ads Deadline

### ~ SEPTEMBER 23 ~

Deadline for eighth-page exhibitor ads and quarter-page sponsor ads to be printed in the conference syllabus

### **Registration Deadline**

### ~ OCTOBER 24 ~

Deadline to Register as a Conference Exhibitor/Sponsor Space is limited...register today!

# **Sponsor Packages**

### **★ Sponsorship of a Conference Breakout Room** (6 available)

\$ 1,500

#### Standard benefits included with all sponsor packages:

- Exhibitor table with exposure to 700+ attendees
- Eighth-page (3.5" W x 2" H) black/white conference syllabus ad
- Quarter-page (3.5" W x 4" H) black/white conference syllabus ad
- Recognition of sponsor in luncheon slideshow and REBA web site
- Company booth location printed on registration handouts
- Signage with sponsors' logos displayed around hotel
- REBA eNews recognizing sponsor sent to 2,000 REBA members

#### Exclusive benefits of this sponsor package:

- Sponsor's marketing materials displayed on table inside your sponsored breakout room
- 10% off eighth-page, black/white REBA News ad
- Two conference registration passes
- Conference attendees mailing list (single use)
- REBA membership mailing list (single use)

### **★ Sponsorship of a Conference Refreshment Station** (2 available)

\$ 1,750

### Standard benefits included with all sponsor packages:

- Exhibitor table with exposure to 700+ attendees
- Eighth-page (3.5" W x 2" H) black/white conference syllabus ad
- Quarter-page (3.5" W x 4" H) black/white conference syllabus ad
- Recognition of sponsor in luncheon slideshow and REBA web site
- Company booth location printed on registration handouts
- Signage with sponsors' logos displayed around hotel
- REBA eNews recognizing sponsor sent to 2,000 REBA members

### Exclusive benefits of this sponsor package:

- Sponsor's marketing materials displayed at sponsored refreshment station
- 25% off eighth-page, black/white REBA News ad
- Two conference registration passes
- Conference attendees mailing list (single use)
- REBA membership mailing list (single use)

## **★** Sponsorship of Conference Registration Area

\$ 2,000

### Standard benefits included with all sponsor packages:

- Exhibitor table with exposure to 700+ attendees
- Eighth-page (3.5" W x 2" H) black/white conference syllabus ad
- Quarter-page (3.5" W x 4" H) black/white conference syllabus ad
- Recognition of sponsor in luncheon slideshow and REBA web site
- Company booth location printed on registration handouts
- Signage with sponsors' logos displayed around hotel
- REBA eNews recognizing sponsor sent to 2,000 REBA members

### Exclusive benefits of this sponsor package:

- Sponsor's marketing materials displayed at the Conference registration table
- 50% off eighth-page, black/white REBA News ad
- Two conference registration passes
- Conference attendees mailing list (two uses)
- REBA membership mailing list (two uses)

### **★** Sponsorship of Gift to Conference Attendees

\$ 2,500

### Standard benefits included with all sponsor packages:

- Exhibitor table with exposure to 700+ attendees
- Eighth-page (3.5" W x 2" H) black/white conference syllabus ad
- Quarter-page (3.5" W x 4" H) black/white conference syllabus ad
- Recognition of sponsor in luncheon slideshow and REBA web site
- Company booth location printed on registration handouts
- Signage with sponsors' logos displayed around hotel
- REBA eNews recognizing sponsor sent to 2,000 REBA members

### Exclusive benefits of this sponsor package:

- Customizable gift with your company logo, distribute to conference attendees
- 75% off eighth-page, black/white REBA News ad
- Two conference registration passes
- Conference attendees mailing list (two uses)
- REBA membership mailing list (two uses)

## ★ Sponsorship of Conference Brochure

\$ 3,000

### Standard benefits included with all sponsor packages:

- Exhibitor table with exposure to 700+ attendees
- Eighth-page (3.5" W x 2" H) black/white conference syllabus ad
- Quarter-page (3.5" W x 4" H) black/white conference syllabus ad
- Recognition of sponsor in luncheon slideshow and REBA web site
- Company booth location printed on registration handouts
- Signage with sponsors' logos displayed around hotel
- REBA eNews recognizing sponsor sent to 2,000 REBA members

#### Exclusive benefits of this sponsor package:

- Special recognition of sponsor in the Brochure, distributed to 2,500 members/prospects
- Eighth-page, full-color ad in REBA News
- Three conference registration passes
- Conference attendees mailing list (three uses)
- REBA membership mailing list (three uses)

# **Sponsor Packages**

(continued)

### ★ Sponsorship of Conference Luncheon

\$3,500

### Standard benefits included with all sponsor packages:

- Exhibitor table with exposure to 700+ attendees
- Eighth-page (3.5" W x 2" H) black/white conference syllabus ad
- Quarter-page (3.5" W x 4" H) black/white conference syllabus ad
- Recognition of sponsor in luncheon slideshow and REBA web site
- Company booth location printed on registration handouts
- Signage with sponsors' logos displayed around hotel
- REBA eNews recognizing sponsor sent to 2,000 REBA members

#### Exclusive benefits of this sponsor package:

- Special recognition of sponsor in the slideshow at the conference luncheon
- Sponsor signage displayed in the ballroom at the conference luncheon
- Eighth-page, full-color ad in *REBA News*
- Three conference registration passes
- Conference attendees mailing list (three uses)
- REBA membership mailing list (three uses)

## **★** Sponsorship of Conference Lanyards

\$4,000

### Standard benefits included with all sponsor packages:

- Exhibitor table with exposure to 700+ attendees
- Eighth-page (3.5" W x 2" H) black/white conference syllabus ad
- Quarter-page (3.5" W x 4" H) black/white conference syllabus ad
- Recognition of sponsor in luncheon slideshow and REBA web site
- Company booth location printed on registration handouts
- Signage with sponsors' logos displayed around hotel
- REBA eNews recognizing sponsor sent to 2,000 REBA members

### Exclusive benefits of this sponsor package:

- Customized lanyards with your company logo distributed to attendees at registration
- Full-page (8.5" W x 11" H), full-color ad on the back, inside cover of syllabus (PDF with crops and bleeds preferred)
- Quarter-page, full-color ad in REBA News
- Three conference registration passes
- Conference attendees mailing list (four uses)
- REBA membership mailing list (four uses)

## **★** Sponsorship of Conference Syllabus

\$ 4,500

#### Standard benefits included with all sponsor packages:

- Exhibitor table with exposure to 700+ attendees
- Eighth-page (3.5" W x 2" H) black/white conference syllabus ad
- Quarter-page (3.5" W x 4" H) black/white conference syllabus ad
- Recognition of sponsor in luncheon slideshow and REBA web site
- Company booth location printed on registration handouts
- Signage with sponsors' logos displayed around hotel
- REBA eNews recognizing sponsor sent to 2,000 REBA members

#### Exclusive benefits of this sponsor package:

- Exclusive marketing in Conference Syllabus
- Full-page (8.5" W x 11" H), full-color ad on the back, outside cover of syllabus (PDF with crops and bleeds preferred)
- Quarter-page, full-color ad in *REBA News*
- Four conference registration passes
- Conference attendees mailing list (four uses)
- REBA membership mailing list (four uses)

### **★** Sponsorship of Conference Tote Bags

\$4,750

### Standard benefits included with all sponsor packages:

- Exhibitor table with exposure to 700+ attendees
- Eighth-page (3.5" W x 2" H) black/white conference syllabus ad
- Quarter-page (3.5" W x 4" H) black/white conference syllabus ad
- · Recognition of sponsor in luncheon slideshow and REBA web site
- Company booth location printed on registration handouts
- Signage with sponsors' logos displayed around hotel
- REBA eNews recognizing sponsor sent to 2,000 REBA members

### Exclusive benefits of this sponsor package:

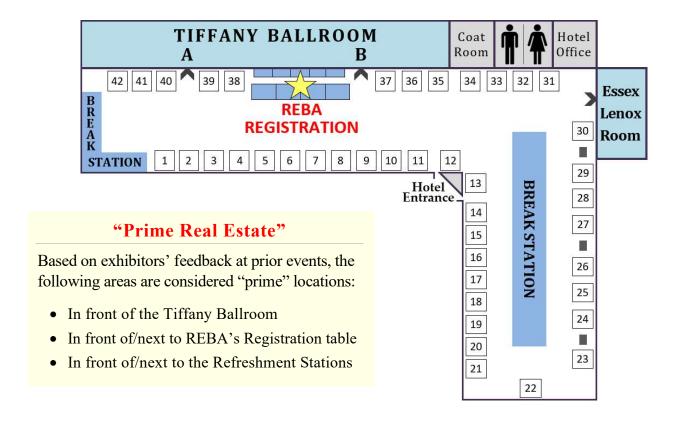
- Customized tote bags with company logo, distributed to attendees at registration
- Full-page (8.5" W x 11" H), full-color ad on the front, inside cover of syllabus (PDF with crops and bleeds preferred)
- Full-page, full-color ad in REBA News
- Four conference registration passes
- Conference attendees mailing list (four uses)
- REBA membership mailing list (four uses)

## **General Information**

- ★ Cancellation Policy: Registrations cancelled in writing on or before April 25, 2019 will be honored but charged a \$50 processing fee. Refunds will not be honored if cancellations are received after April 25, 2019, or if an exhibitor registers but does not attend the event.
- ★ Vendor Boxed Lunch: Available for \$20 per person and must be pre-ordered; includes breakfast items and snacks available throughout day at break stations, as well as a boxed lunch, with your choice of a roast beef, turkey or grilled eggplant, tomatoes and mozzarella sandwich. All boxed lunches include deli chips, whole fresh fruit and a freshly baked cookie. Beverages are provided at the break stations.
- ★ Exhibitor/Sponsor Table Set-up: All exhibitors and sponsors will be equipped with a six-foot table, table linen and skirt (you are also welcome to bring your own if preferred), two chairs and staff nametags. You are welcome to bring stands, tripods, etc. to display banners and signs. The Hotel does not allow taping, gluing, stapling, tacking or affixing of any kind without prior approval.
- \* Raffle Prize (optional): Exhibitors are welcome to offer a raffle prize to help drive traffic to their table. Exhibitors are responsible for all raffle prizes and for the selection/notification of the winner.

## **Exhibitor Table Location**

Using the floor plan below, indicate on the enclosed Exhibitor Registration Form your top three exhibitor table location preferences. Table locations are available on a first-come, first-served basis, in order of when registration and payment are received.



Monday, November 4, 2019 • Four Points Sheraton in Norwood

# **Exhibitor Registration**

	CONTA	CT INFORMA	ATION				
Con	npany Name as appears in print:						
Prim	nary service/product:						
Con	tact:	Email:	Email:				
	ress:	City State Z	_ City State ZIP:				
Web	site:	Tel:	Cell:				
	EXHII	BITOR PACKA	AGES				
	Standard Exhibitor Package		\$ 775 per table				
			\$ 675 per table				
			\$ 575 per table				
			\$ 475 per table				
	Access to an Electrical Outlet		\$ 15 per table				
	Boxed Lunch w/ wrap, chips, fruit & cookie	xed Lunch w/ wrap, chips, fruit & cookie (indicate quantities below)					
	Roasted turkey wrap, with lettuce as Black forest ham and cheese wrap, we Balsamic grilled vegetables red pep	nd tomato with lettuce and to:	tomato TOTAL: \$				
	ADDITIO	NAL INFORM	MATION				
Exhi	bitor Staff - (six max):		Preferred Location (see floor plan, page 4)				
1	4		1. 2.				
2	5		2				
			3				
Com	petitors - Trease by not to locate our table next						
		PAYMENT					
Once		ill receive an emai	295 Devonshire Street, Sixth Floor, Boston MA 02110. ail confirmation, which will serve as your receipt. cohen@reba.net. Tax ID #: 04-3395832				
	Credit Card		☐ Check				
Car	d No:	Exp:	Check #:				
Sign	nature:	Date:					

#### REGISTRATION DEADLINES & CANCELLATION POLICIES

Registration and payment in full must be received on or before October 24, 2019 in order to guarantee an exhibitor table at the conference, and in order to guarantee that your company's name, contact information and eighth-page ad will be printed in the conference syllabus. Cancellation Policy: Exhibitor and sponsor registrations cancelled in writing on or before October 24, 2019 will be honored but charged a \$50 processing fee. Refunds will not be honored if written cancellation is received after October 24, 2019, or if a company registers for the conference but does not attend. REBA reserves the right to cancel any table assignments or sponsorships as needed due to non-payment.

Monday, November 4, 2019 • Four Points Sheraton in Norwood

# **Sponsor Registration**

		<b>CONTACT INFORMATION</b>					
Con	npany Name as appears in print:						
Prin	nary service/product:						
Con	tact:						
	ress:	City State ZIP:	_ City State ZIP:				
Web	site:		Ce	Cell:			
		SPONSOR PACKAGES					
	Breakout Room Sponsor (six avail	able)	\$	1,500 each			
	Break Station Sponsor (two available)			\$ 1,750 each			
	Conference Registration Sponsor		\$	2,000			
$\Box$				2,500	Unavailable		
				3,000			
				· · · · · · · · · · · · · · · · · · ·			
				4,000	Unavailable		
$\Box$				4,500	Unavailable		
				4,750			
	Access to an Electrical Outlet			15			
	Boxed Lunch w/ wrap, chips, fruit & cookie (indicate quantities below)			20 each			
		lettuce and tomato ese wrap, with lettuce and tomato es red pepper hummus spinach wrap		ΓΟΤΑL:	\$		
	A	DDITIONAL INFORMATIO	N				
Exhi	bitor Staff - (six max):		Preferred L	ocation (see j	loor plan, page 4)		
1	4		1				
2	5	·	2				
3	6		3				
Com	<b>petitors</b> - Please try not to locate our	table next to:					
		PAYMENT					
Once	se send completed registration and payr e registration and payment are receiv questions, please contact Nicole Coho	ed, you will receive an email confir	rmation, whicl	h will serve a	as your receipt.		
	Credit Card			☐ Check			
Card No: Exp:			Check #:				
	nature:	Date:		Date:			

#### REGISTRATION DEADLINES & CANCELLATION POLICIES

Registration and payment in full must be received on or before October 24, 2019 in order to guarantee a sponsorship at the conference, and to guarantee that your company's name, contact information, and eighth and quarter-page ads will be printed in the conference syllabus. Cancellation Policy: Exhibitor and sponsor registrations cancelled in writing on or before October 24, 2019 will be honored but charged a \$50 processing fee. Refunds will not be honored if written cancellations are received after October 24, 2019, or if a company registers for the conference but does not attend. REBA reserves the right to cancel any table assignments or sponsorships as needed due to non-payment.