



**REBA Launches Important New Lawyer's Professional Liability Program**  
*Members-only program offers coverage through premier insurance partners*

The Real Estate Bar Association for Massachusetts (REBA) is launching an important new insurance program available exclusively for member firms. REBA will offer Lawyer's Professional Liability (LPL) coverage to law firms with transactional practices through a members-only program in conjunction with two premier insurance partners here in Massachusetts: The Hartford Financial Services Group, Inc. and Renaissance Insurance Group.

LPL insurance is also sometimes also known as "Malpractice Insurance," "Errors and Omissions," or "E&O." It is a form of insurance designed to protect law firms from loss and expenses resulting from claims associated with services rendered. These claims can be real or frivolous, related to alleged neglect, errors or omissions. Because such claims are increasingly common, LPL is a business necessity for most law firms today.

REBA's LPL program will offer three coverage options for firms that meet eligibility guidelines:

- Firms with up to nine employed lawyers can be written in conjunction with a Business Owner's policy.
- Firms with up to twenty employed lawyers are eligible for a stand alone LPL policy form.
- Firms with more than twenty Employed Lawyers are eligible for coverage which can be tailored to meet their individual needs.

Insurance will be underwritten by The Hartford Insurance Financial Services Group (Best Rating A+ 15) a major writer of professional liability and other management liability products. Policies will be sold through Renaissance Alliance Insurance Services, a division of Renaissance Insurance Group, with a network of 50+ independent agencies located throughout the Commonwealth.

In addition to LPL coverage, Renaissance Alliance agencies can also provide Business Owners Policy, Workers' Compensation, Umbrella and Auto policies for member law firms, in some cases, providing combined packages with the LPL program.

REBA member firms that would like to learn more about this program should contact Virginia Handerhan at [insurance@reba.net](mailto:insurance@reba.net) or 781-943-1560.

**More information on REBA insurance partners:**

**The Hartford**, a Fortune 100 company, is one of the nation's largest diversified financial services companies, with 2006 revenues of \$26.5 billion. The Hartford is a leading provider of investment products, life insurance and group benefits; automobile and homeowners products; and business property and casualty insurance. International operations are located in Japan, Brazil and the United Kingdom. The Hartford's Internet address is [www.thehartford.com](http://www.thehartford.com).

**Renaissance Insurance Group**, listed as #21 in Insurance Journal's 2007 Top 100 U.S. Property and Casualty Independent Agencies, is a network of businesses and services for independent insurance agencies, including Renaissance Alliance, a coalition of independent agencies, insurers, and service providers who work together to deliver "Best in Business" insurance services and products to personal and commercial insureds throughout New England. The Alliance is currently comprised of 52 member agencies with 67 locations in Connecticut, Massachusetts, Rhode Island and New Hampshire, and 30 national and regional insurers. The Renaissance Insurance Group's Internet address is [www.renaissanceins.com](http://www.renaissanceins.com).

