

REBA Dispute Resolution, Inc.

A Subsidiary of the Real Estate Bar Association for Massachusetts

Mediation: The Steps to Settlement

- * A conflict arises involving some aspect of real estate.
- * Parties to the conflict and their attorneys together choose mediation as an alternative to costly litigation and time-consuming court trial.
- * Parties – select a neutral mediator
 - set a date for mediation.
 - share the cost of mediation.
- * Parties and/or their attorneys each prepare a short summary-usually two pages or so outlining the issues in dispute.
- * The neutral mediates the dispute with all involved parties.
- * Settlement is often accomplished in three hours or less.